

ACOM Development

Gene Horlander
Owner

April 27, 2026



Who are we



Gene Horlander

CEO, Indianapolis, IN.

www.linkedin.com/in/genehorlander

**Manufacturing
Healthcare
Advanced WorkFlow
Drone Management**

PROFESSIONAL HIGHLIGHTS	<ul style="list-style-type: none">• 30 years of ERP Consulting and ERP Project Management Experience• IT Technical and Executive Roles - Developer, Director, CTO and CIO• FAA SBIR Project TCAS-II (Traffic Collision Avoidance System)• U.S. Army Tactical Warfare Simulator support (Ft. Knox, KY.)• U.S. Army Headquarters System upgrade (Ft. Knox, KY.)
CERTIFICATIONS / AUTHORIZATION	<ul style="list-style-type: none">• SDVOSB (Service-Disabled Veteran Owned Small Business) SBA certified• Six Sigma and Lean Manufacturing• Project Management Professional• Certifications: Oracle HotSoS, MCSE, CNE, Cisco• ERP Support : SAP, Oracle, Epicor, Infor Syteline, & Microsoft Dynamics• Analytics Support: Tableau and Power BI
WORK EXPERIENCE	<ul style="list-style-type: none">• ArvinMeritor (Automotive manufacturing)• Faurecia (International manufacturing)• Kodak (Carestream - Healthcare x-ray equipment manufacturing)• Peak Tooling (Tooling Manufacturing)• Techniks (Tooling & Aerospace Manufacturing)• HFI (Automotive Manufacturing)
MILITARY / VETERAN	<ul style="list-style-type: none">• U.S. Marine Corps 1968-72 MOS 6238 E-5• Airborne Missile Guidance Systems, F4-J Aircraft, AN/AWG-10 Radar• Service-Related Disabled Veteran Owned Small Business
Custom Software Development	<ul style="list-style-type: none">• Custom software development• Multiple platforms and languages: Windows, IOS, Android• Python, C++, C#, Xcode, Angular, Apex, JavaScript, SQL Script• BPM – Business Process Management• DDM – Drone Dispatch Management

ACOMdev, LLC Capabilities Statement

NAICS Codes

518210 – Data and Hosting Services

541511 – Computer Programming
Services

541512 – Computer System Design
Services

541513 – Computer Facilities
Management Service

541519 – Computer Disaster Recovery
Services

541611 – Admin & General Consulting

541990 – All Other Professional &
Technical Services



"Integrity is priceless, in the end
that's all you have."

CAPABILITY STATEMENT

CAGE: 9X5F7 | UEI: G55SB1XTKRS9
<https://www.acomdev.com>

CMMC LVL One Certified
DOD S100019930 Exp. 09/24/2026



- SDVOSB SBA Certified on 7/18/24, prime or sub-contract.
- DDM (Drone Dispatch Management) mobile based application support for mission design and dispatch to drone pool (single unit or swarm). Provides AI Object recognition, infrared (night-vision), tracking, alerting, and autonomous recharging.
- BPM (Business Process Manager) mobile based application supports IOS, Android, and Windows for plan management and execution including building, testing, dispatching (primary and backup teams), monitoring and dashboards for complex workflows: military, emergency, police, fire, drone management, disaster recovery, cyber recovery, and business continuity.

Past Performance

- U.S. ARMY
- Fortune 500
- FAA TCAS
- Data Center Moving
- Domestic
- International Projects
- Site assessments
- Security Audits

Previous Projects:

- U.S. Army Battlefield Simulation Training System Support (Unix)
- U.S. Army Command Center upgrade
- TCAS-II Development – FAA Aviation Safety
- Data Center DR Design & Implementation
- Analytics Reporting – global international SQL data replication analytics reporting delivered daily via email. Merging data from multiple system platforms, plants, and distribution facilities.

Point of Contact

Gene Horlander, CEO
(317) 331-3038
ghorlander@acomdev.com
Lets' meet! <https://www.acomdev.com/contact-us>

Core Competencies



Custom software and AI Agent
Development



BI Analytics, Data Center
Operations, Cloud/On-Premises



ERP, Supply Chain, Plant
Management & Distribution



Fractional CTO & CIO Services,
by day, month, or project

Differentiator

- ERP System Support: SAP, Oracle, QAD, Microsoft Dynamics, Epicor, and Infor Syteline
- Global Data Center Consolidation, Disaster Recovery Strategies and Solutions, SAP/HANA data clean-up
- Fractional CTO & CIO Services, by project, month, or retainer
- Microsoft and AWS Cloud Partner, Advanced Security Assessments
- AI Development: OpenAI, Claude, Vertex, and IBM
- Software Development: DotNet, SQL Scripts, Python, Xcode, Java, Cobol, and IBM Assembler

541511 – Custom Computer Programming Services

541512 – Computer System Design Services

541513 – Computer Facilities Management Services

541614 – ERP Process, Distribution, and Logistics Consulting

541611 & 541661 – Administrative Management and

General Management Consulting Services

518210 – Data Processing, Hosting, and Related Services

03/25/2026

ACOMDev, LLC



Notable Projects

Enterprise, Corporate,
Government, and Military

Notable Projects - always focused on reducing cost and improving performance

<p>Helping reduce cost managing inventory and labor efficiency.</p>	<ul style="list-style-type: none"> • Schumacher Electric (SEC) headquartered in Houston experienced undesirable results after internal analytics project • ACOMDev designed and setup SQL global mirroring from China, Europe, and Mexico to Microsoft Azure Power BI environment ACOMdev designed, implemented, and supported • Developed suite of 20+ production BI reports fed by mirrored data each evening • Report suite is emailed to plant managers, executives, and private equity owners each morning in time for coffee • Highly successful - plant managers now prefer to use ACOMdev generate reports over their existing ERP system • Reduced inventory costs worldwide, helped consolidate common inventory products, improved labor efficiency by reporting time spent identifying waste during job setup and production start-up
<p>Preparing for SAP HANA, cleansing master data on a tight budget.</p>	<ul style="list-style-type: none"> • Carestream, \$5B dollar medical manufacturer carved out from Kodak • ECC instance with over 9,000 customizations blocking system fixes and security patches – high risk • Mitigated customizations that prevented upgrades • Completed data cleansing project, deployed a very cost-effective tool using Winshuttle for internal customer and vendor records clean-up compared to D&B, most accurate won • Allowed migrated to SAP HANA
<p>After being acquired, inherited several dysfunctional projects.</p> <p>Dramatically reduced budget by consolidating 13 global data centers to two.</p>	<ul style="list-style-type: none"> • Faurecia a \$28B leading auto manufactured headquarter in Paris, running single instance SAP hosted in Germany • Issues: 100,000 users, 300 sites, no time to schedule maintenance windows, redundant data centers, duplication of systems and resources, also latency issues in China w/barcoding • Consolidated 13 data centers to two, one U.S., one in France, both mirrored to each other • Redesign single instance into two mirrored instances, one moved to Marcoses, France, the second Detroit, MI. • France DC (EAST DC) supports all of Europe and African, U.S. DC (WEST DC) supports the Americas and ASIA, each mirror the other • Benefits: <ul style="list-style-type: none"> • Huge reduction In data center management costs • Maintenance windows can now be scheduled by failing instances over to the other • Improved performance and established an outstanding disaster recovery plan • Solved latency issues in China • Prepared company for move to SAP HANA and sustained growth

Notable Projects (continued)

<p>After ERP upgrade by OEM, many functions needed by business broken due to upgrade</p> <p>ACOMdev designed and provided API that syncs separate ERP systems</p>	<ul style="list-style-type: none">• Parlec, aerospace manufacturer located in Rochester , N.Y. running Syteline v10 cloud version• Sister company Techniks, located in Indianapolis, IN. runs Epicor P21 on-premises but hosted on Azure• API syncs daily PO data from Syteline and transmits data to Epicor system each night• Two separate ERP systems, different companies and in separate states enjoy data synchronization as if one• Sister companies can exchange order information again
<p>ACOMdev fixes issue OEM created</p>	<ul style="list-style-type: none">• Resent upgrade of Syteline v10 by Infor broke legacy Factory Track module, part numbers and images no longer display• A ticket was opened with Infor in February 2024, in July Infor suggested customer contact a consultant and felt this was not their issue• ACOMdev was engaged, this was a difficult problem to diagnose, most likely why Infor handed it off• ACOMdev resolved the issue and Factory Track is working as it was before the upgrade
<p>Data Center Consolidation</p>	<ul style="list-style-type: none">• As Acting CTO at Faurecia, I managed a project to consolidate 13 data centers worldwide• Multiple facilities in various European countries acquired after several acquisitions• Over a period of 14-months Europe was consolidated to one data center located in Marcoses, France• Year two, data centers in the U.S. and China were consolidated to Detroit, MI. – savings >5M annually• This became the data center platform that supported the SAP re-design I developed (see first listing at top)• Also renegotiated Global AT&T communications contract – savings \$25M one time
<p>Private Equity Due Diligence</p>	<ul style="list-style-type: none">• Over the past 20-years, I have been engaged in multiple divestures and acquisitions• Most recent was the acquisition of Eppinger by ZCG Private Equity• Eppinger is a German company with manufacturing sites in India and a sales office in the U.S.• ACOMDev provided the analysis along with recommendations and Eppinger was purchased by ZCG in 2023• Our assessment and security recommendation guided improved security globally and reduced cost

Notable Projects (Military and Government)

<p>FAA SBIR Project TCAS-II (Traffic Collision Avoidance System)</p>	<ul style="list-style-type: none"> • Designed working prototype of TCAS-II System (extended from base design) • Developed tracking and reacquisition software (must re-acquire within 3 cycles) • Developed solid-state microwave transmitter (low-cost light weight secondary radar) • Completed prototype testing • Prime-Contractor
<p>U.S. Army Tactical Warfare Simulator support</p>	<ul style="list-style-type: none"> • Supported hybrid UNIX based battlefield simulation system • Reduced contract support cost by 40% (note - contract award unsuccessfully challenged by Intel the OEM) • Developed cost effective replacement storage device with improved performance model • Supported this group until system was replaced – extended life cycle and ROI by 2+ years • Prime-contractor
<p>U.S. Army Headquarters System - Upgrade</p>	<ul style="list-style-type: none"> • Deployed and implemented secure on-premises data center at Fort Knox, Ky. • Extended redundant and secure fiber optic end-points through-out headquarters building • Extended complex command center electronics and communications • Facility designated as V CORPS by U.S. Army in 2020 • Sub-contractor
<p>Indiana State Welfare System</p>	<ul style="list-style-type: none"> • Assumed all data entry activities for Indiana State Welfare system • Developed image-based data entry support system to facilitate contract • Reduced State cost by over 1/3, and reduced turn-around time, all transactions were handled manually before the contract • ADI – American Data Imaging (spinoff from ACOM Corporation) • Prime-contractor



ACOMDev, LLC - Products

- **BPM - Business Process Management**
 - Complex workflow management, single and parallel thread execution
 - Mobile support, IOS & Android
 - Emergency management, disaster recovery, police, fire and rescue workflows
- **DDM - Drone Dispatch Management**
 - Drone mission dispatch: single or swarm
 - Perimeter watch, security, search and rescue, alerting, tracking
 - AI object detection, Infrared (night vision), autonomous recharging
 - Security, police, fire, rescue, military apps
- **Advanced Analytics Reporting**
 - International database synchronization
 - Custom reports and dashboards, automatically dispatched



BPM – Business Process Management

- Complex workflow management, single and parallel thread execution
- Mobile support, IOS & Android
- Task dispatch via email and text
- Automated task redispach to backup or alternate teams
- Dashboard Tracking
- Emergency management, disaster recovery, police, fire and rescue workflows

A disaster could put your business out of business

Being prepared with a well documented and tested disaster recovery plan is inexpensive protection for your business.

FEMA estimates that 40% of businesses do not reopen after a disaster, and another 25% fail within one year.

NADO Research estimates that 15-40% of businesses affected by a natural or manmade disaster never reopen.



Were any of your servers in this data center fire?

As a Sr. Director who lived through an IT disaster, I know the risk of executing a DR plan under intense pressure, even with a solid plan and great people. You still need a way to coordinate activities under stress. That was my inspiration for BPM.

If you are an IT Leader, a well documented plan, that is tested, and retested is key.

Even the best plans fail without a well coordinated, sequentially dispatched team executing at peak performance.

If you are an Executive, ask yourself this question. “When the board asks, ‘Are we Ready?’

BPM can help you provide the right answer.”



The fire at the OVHcloud company in Strasbourg, Gr. on March 10, 2021, photographed by the Bas-Rhin Fire Brigade. BAS-RHIN FIREFIGHTERS / VIA REUTERS

A personal note: During the Faurecia data center consolidation project I led, This was a data center under consideration during the selection process of where to host the European main data center. Fortunately for Faurecia, I picked an IBM facility in Marcousis, Fr. My decision was based on the fuel tanks near the railroad.



DDM – Drone Dispatch Management

- Features:
 - Drone mission dispatch: single or swarm
 - Autonomous charging
 - AI object detection, Infrared (night vision), tracking, recording
 - Remote mission uploading
- Applications
 - Security - perimeter monitoring and tracking / alerting
 - Police, fire, and search / rescue, facility / event security
 - Military apps – special operations, port security, base or facility monitoring

Perimeter monitoring and reporting

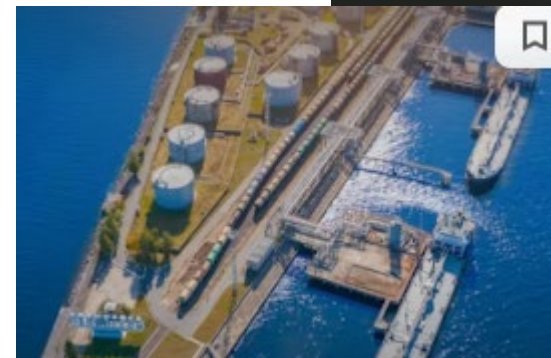
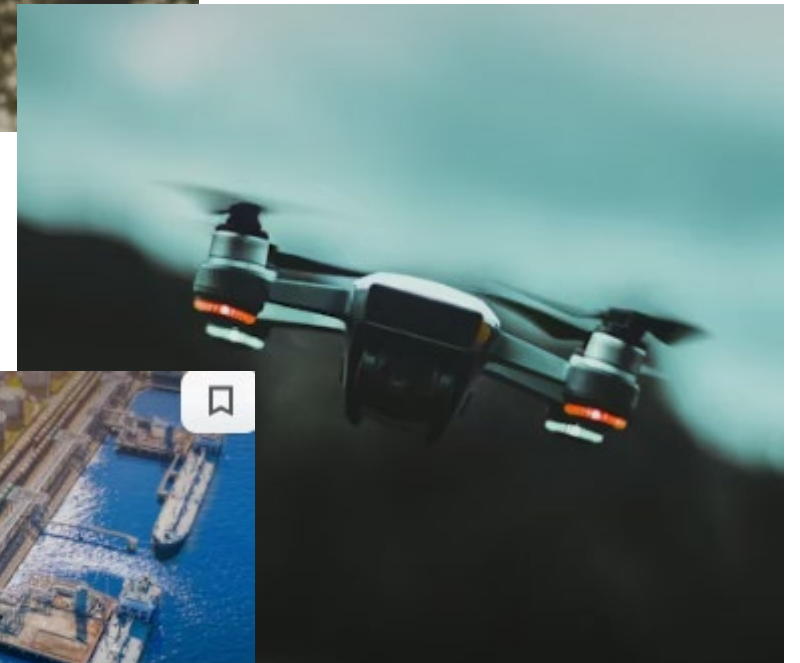
Inflight Mission Dispatching

Port Security

Perimeter and facility monitoring

Alerting / Reporting

Search and rescue



24/7, night vision capable, AI Object Detection

Infrared (night vision) capability

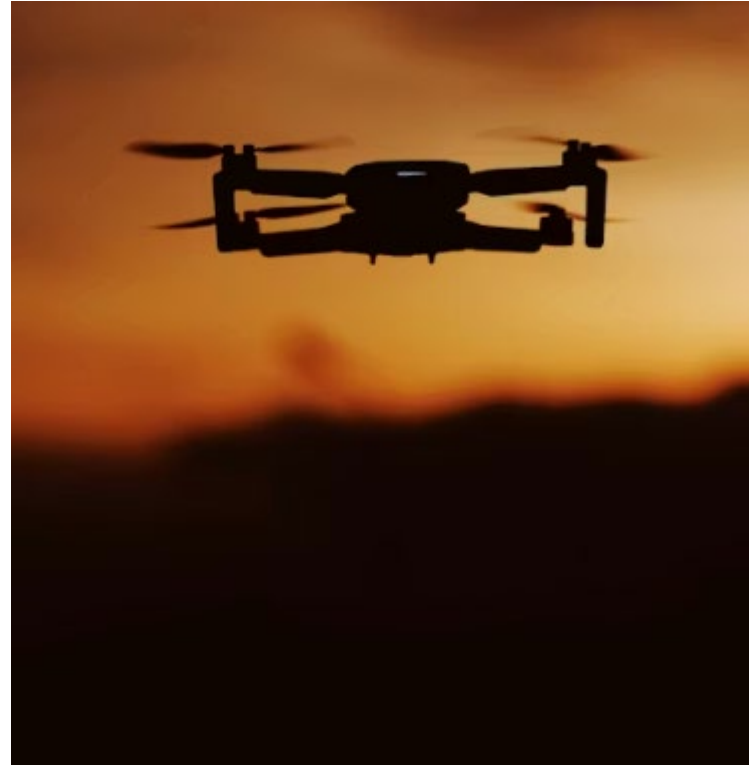
AI object recognition.

DDM will report coordinates of any unexpected object

Autonomous recharging, coordinated and controlled by DDM

Live video feed

Smart Track (follow subject)



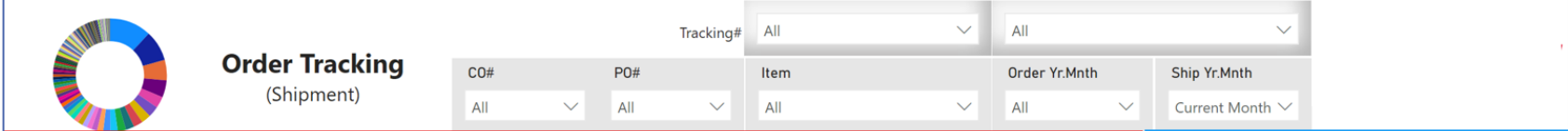


Advanced Analytics

The following selections show customer examples of our analytics capability. We start first with understanding the data, then we develop the reports. These are slides from three of our customers.

Aero Space Manufacturing

- A unique order tracking issue spanning two separate companies and two separate ERP systems. The two data sets are merged and displayed on one report.
- Site in Rochester, NY ships parts to Indianapolis, IN and needed improved visibility into final build status, to aid with customer inquiries.
- Syteline data (highlighted with **red outline**) from Syteline ERP cloud, Indy data from Epicor on-premises ERP system (in **Blue**)
- Data sync to BI server hosted on AWS, report distributed daily to plant managers.



Order Tracking (Shipment)

Tracking# All All

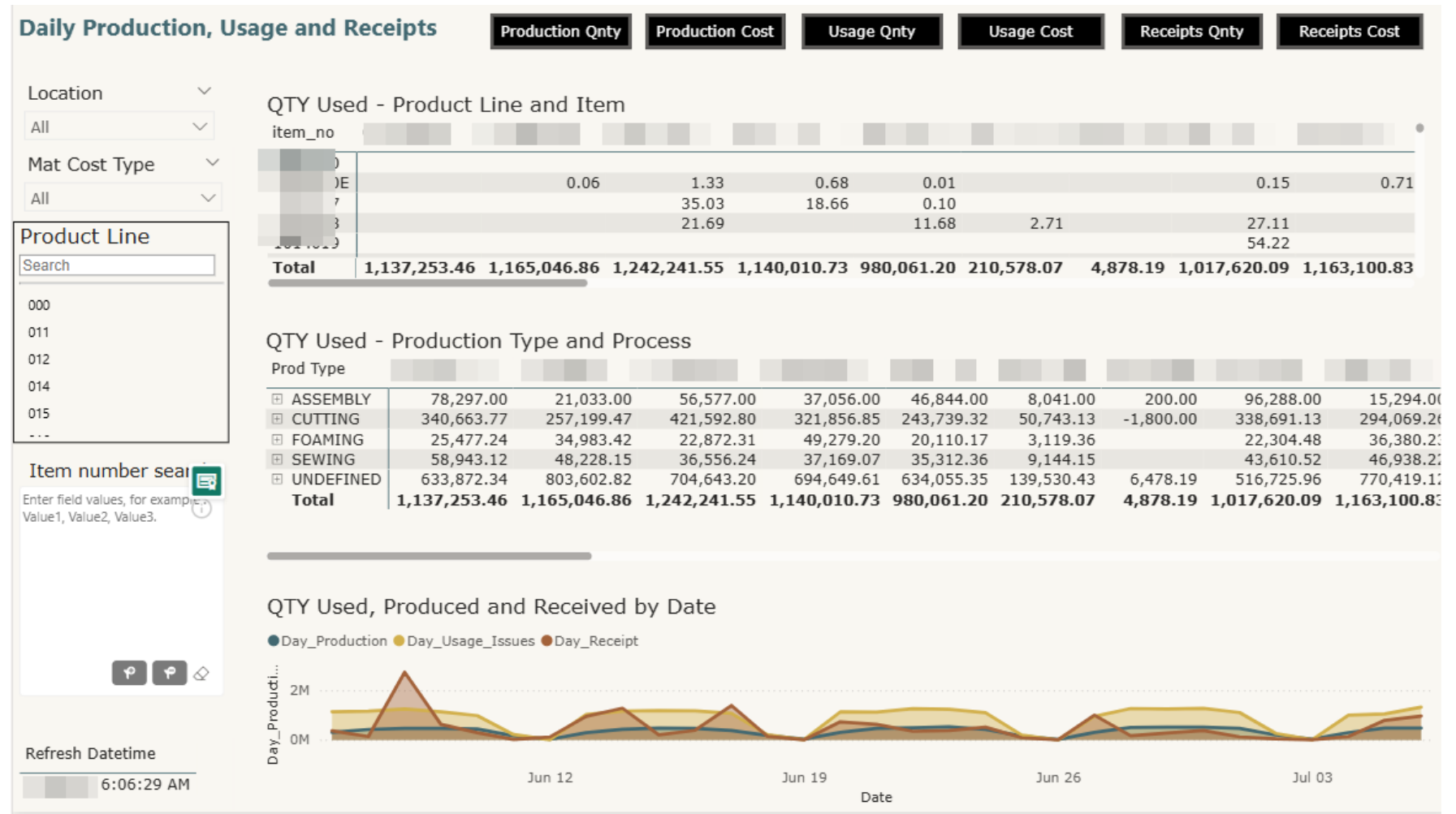
CO# All PO# All Item All Order Yr.Mnth All Ship Yr.Mnth Current Month

Order Date	Ship date	Item	Item Desc	Qty Ord	Qty Ship	Qty Retn	Qty Remn	Tracking #	CO#	CO Line	PO#	PO Line	Qty Recv	Qty to Recv	Customer
			KIT SPARE	2	2	0	0			1			1	2	0
			AH, ATC, HSK100, H= 80, ER25, EXT	1	1	0	0			1			1	1	0
			LARGE DIAMETER FINISH HEAD, INCH	1	1	0	0			1			1	1	0
			LARGE DIAMETER FINISH HEAD, INCH	1	1	0	0			1			1	1	0
			SHRKN FT 9°,BAL,1/8"X3.15"	2	2	0	0			1			1	2	0
			SHRKN FT 9°,BAL,1/8"X3.15"	2	2	0	0			1			1	2	0
			HSK125A - 1 X .69 X 4.5 - SM RFID	2	2	0	0			1			1	0	2
			SHRK FT 9 DEG, BAL 3/8"X 3.35"	2	2	0	0			1			1	2	0
			SHRK FT 9 DEG, BAL 3/8"X 3.35"	6	6	0	0			1			1	6	0
			INSERT HLDR SIZE 2 EXTENDED	5	5	0	0			1			1	0	5
			INSERT HLDR SIZE 3	5	5	0	0			2			2	0	5
			INSERT HLDR SIZE 4	10	10	0	0			3			3	0	10
			INSERT HLDR SIZE 6	10	10	0	0			4			4	0	10
			INSERT HLDR SIZE 6 EXTENDED	5	5	0	0			5			5	0	5
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			SCREW CLAMP INSERT HOLDER	2	2	0	0			9			9	0	2
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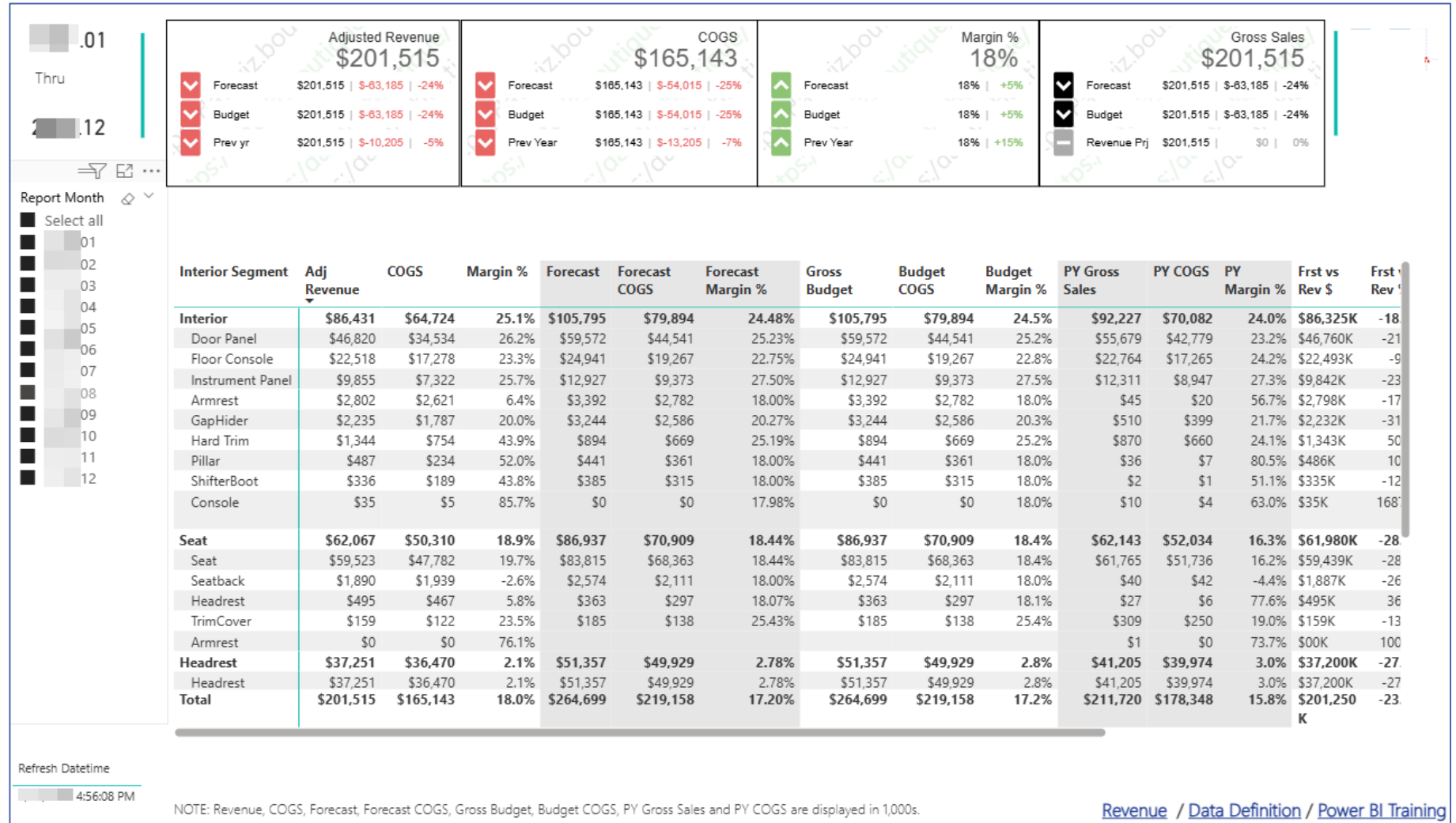
Automotive Manufacturing

- Data mirrored each evening from all plants in the U.S. and Mexico to Microsoft Azure.
- Each night a suite of analytics reports are executed, then emailed to plant managers.
- Its not just the report capabilities that we provide, anyone can create graphs. The difference is our in-depth knowledge of supply chain and automotive manufacturing.



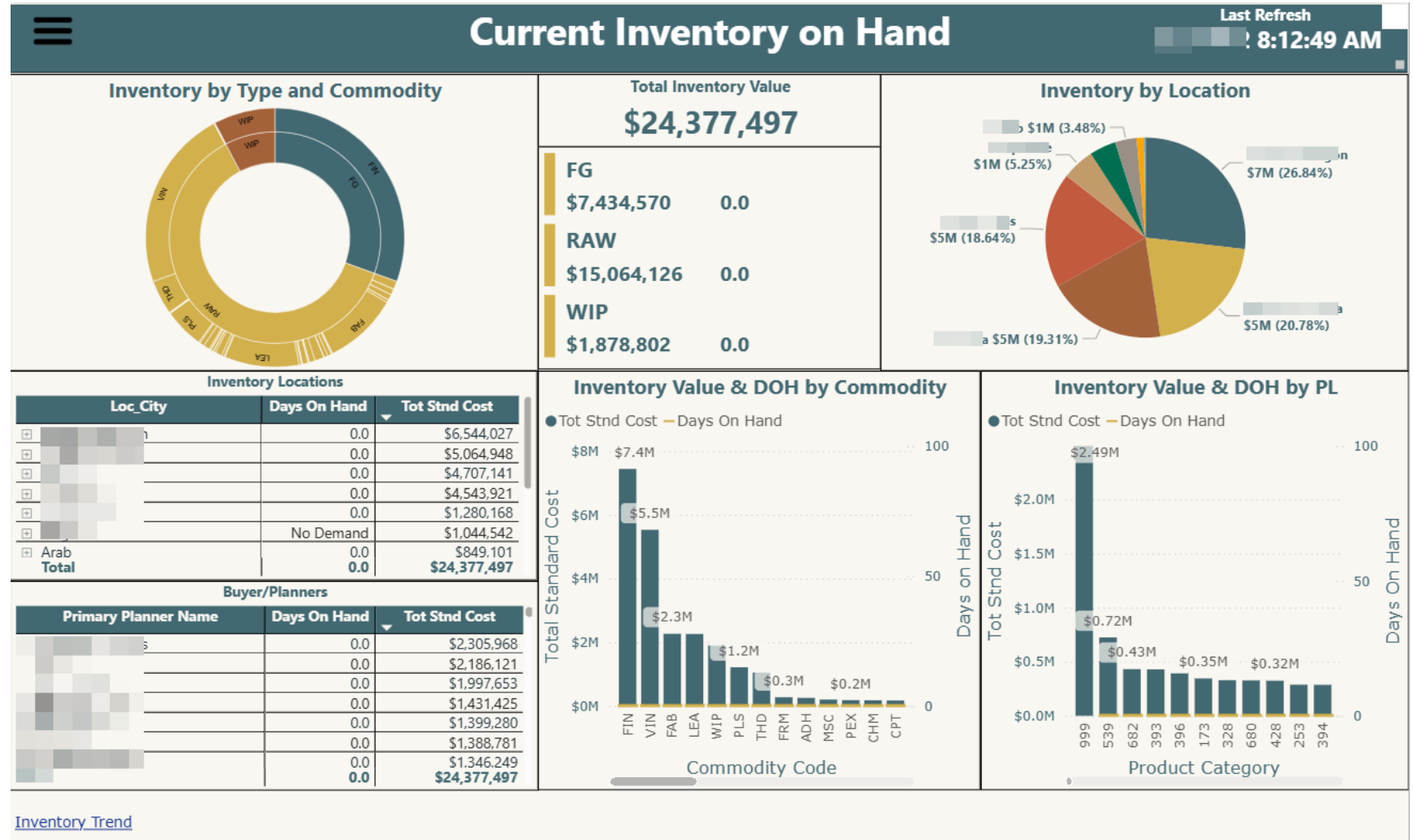
Automotive Manufacturing

- Daily Inventory Report
- Part of daily reporting sent to plant managers



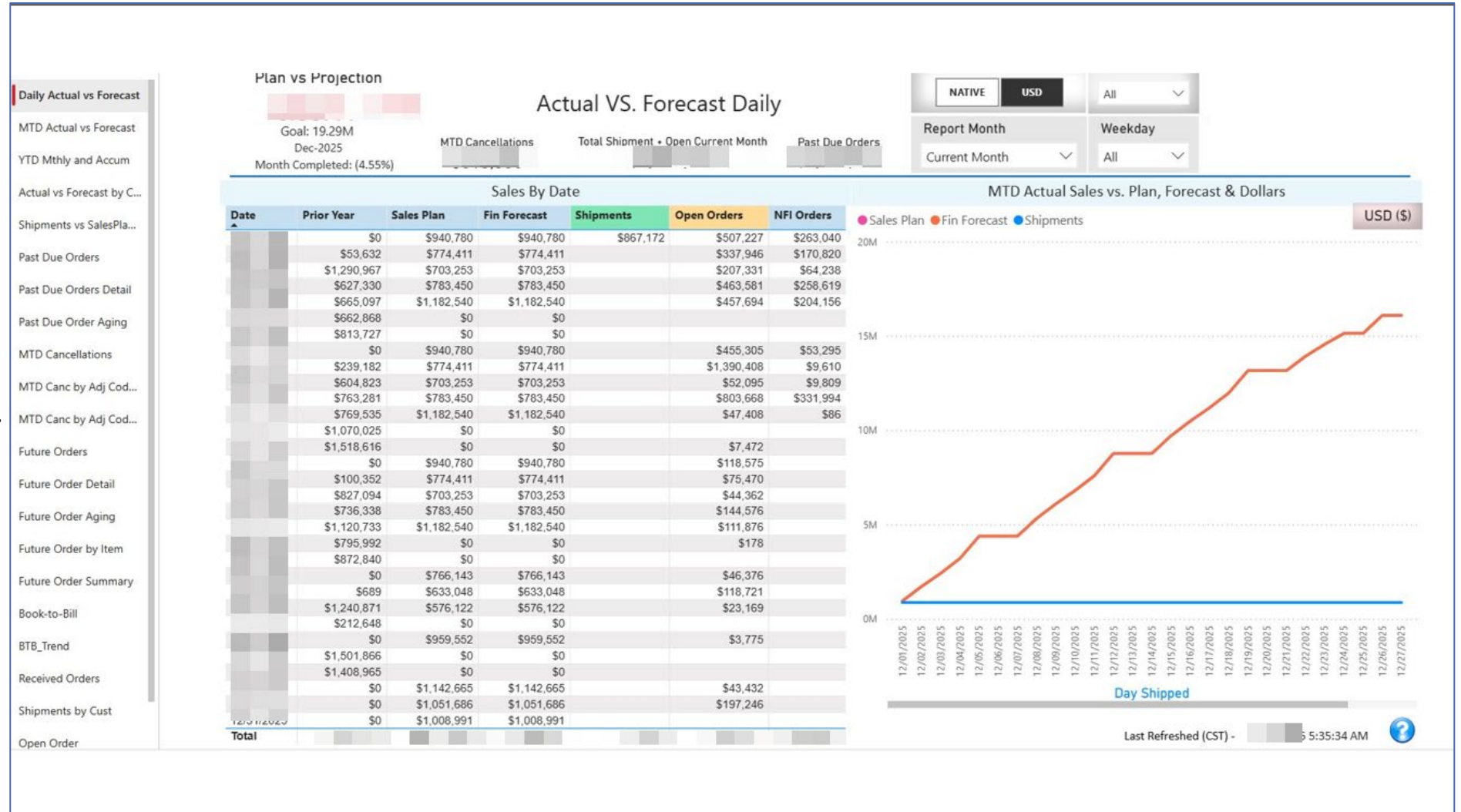
Automotive Manufacturing

- Current Inventory On Hand
- Part of daily reporting sent to plant managers



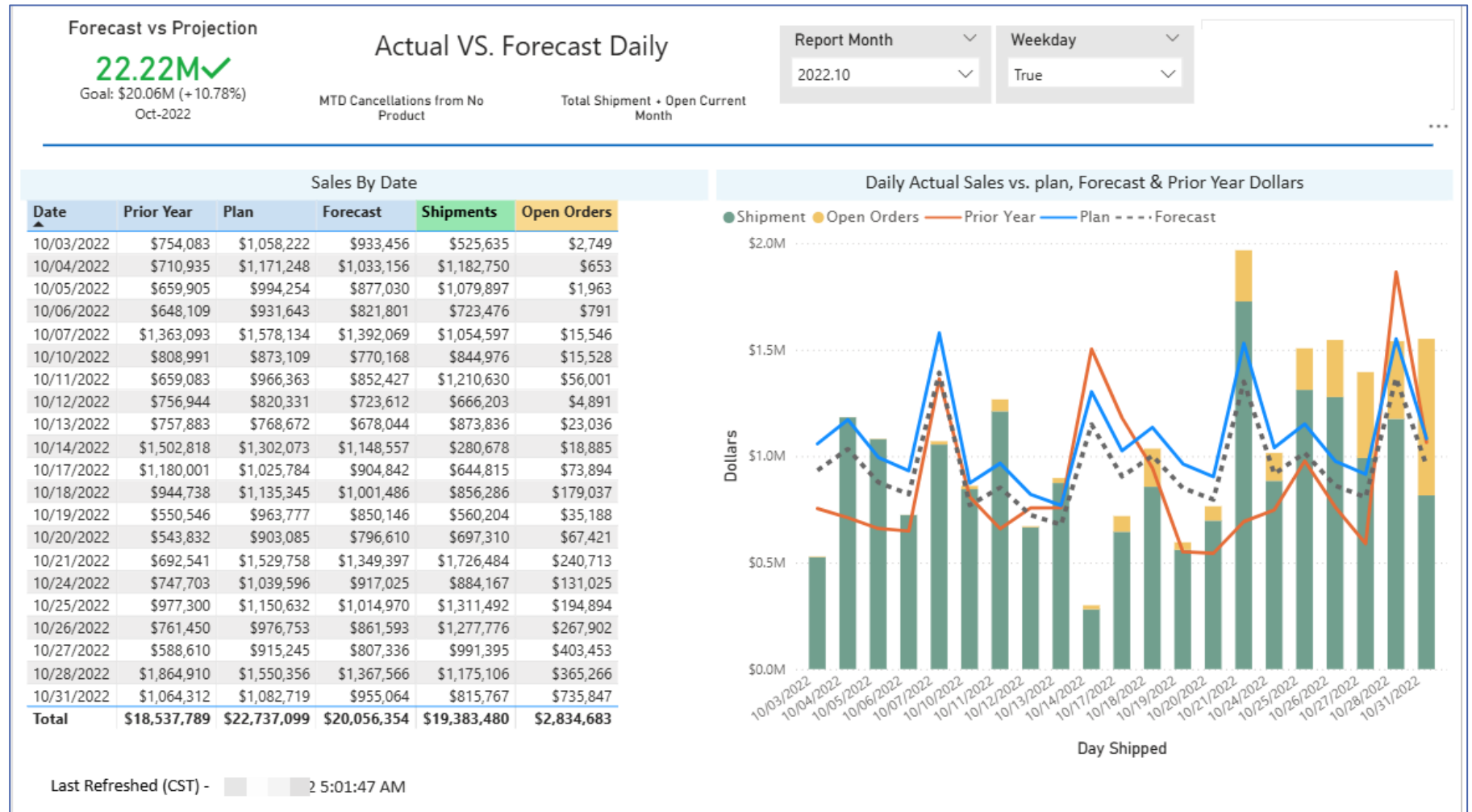
Automotive Manufacturing

- Revenue Report
- Part of daily reporting sent to plant managers
- Please note: menu to the left side of this report. This is one report in a suite of over 20
- This customer was so pleased with our work the request for more reports just kept coming.



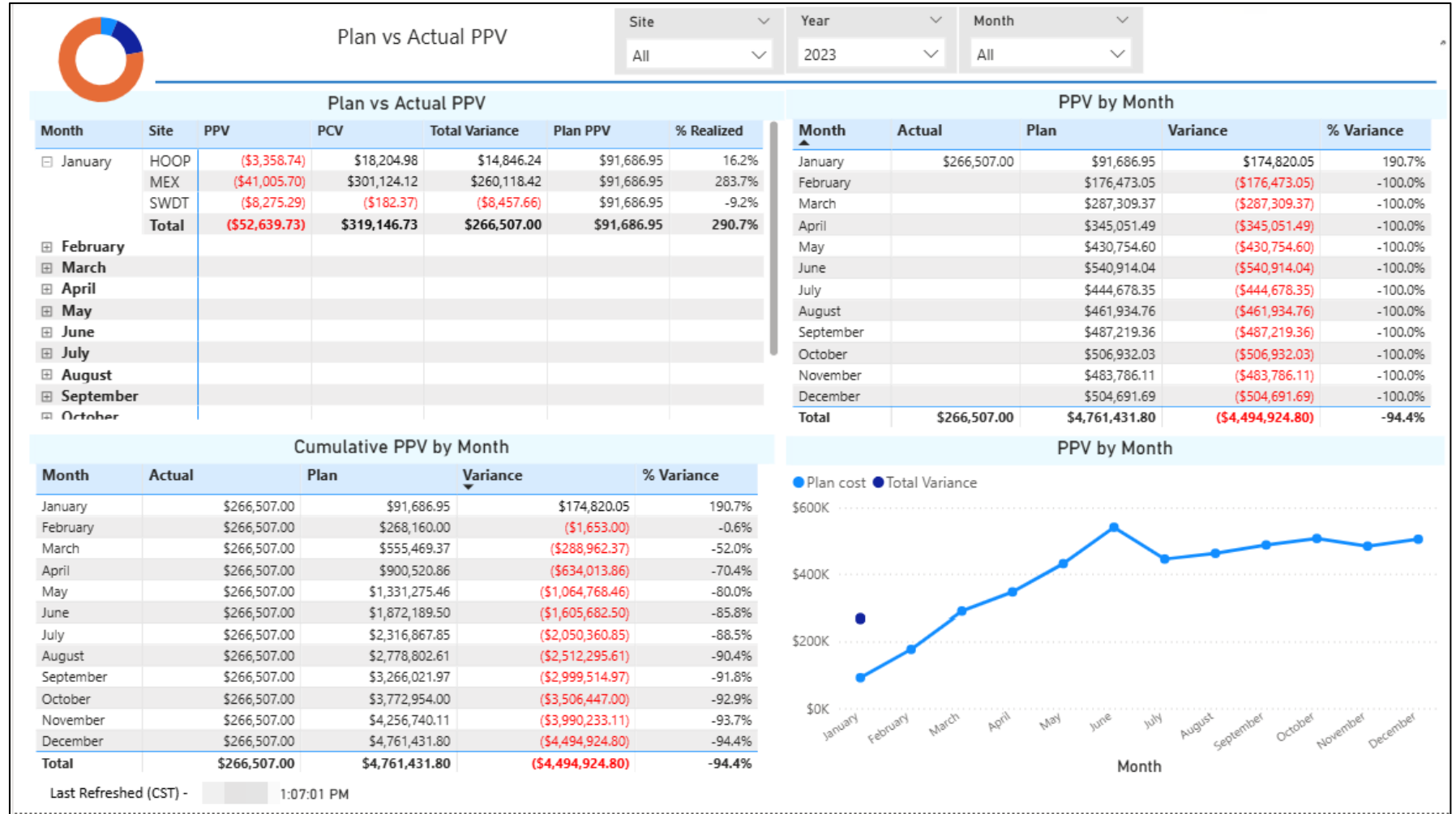
Electronic Component Manufacturing

- The goal - fix failed Power BI project. The customer had spent thousands for reports that didn't match ERP, and in some cases, didn't balance
- The customer has plants in the U.S., Europe, and ASIA.
- Step one – understand the data and establish SQL mirroring from remote sites to headquarters in Houston.
- Step two - design daily reports, distribute BI report via email to plant managers each day.
- Step three – also create a PDF series for private equity group



Electronic Component Manufacturing

- Production Price Variance Report



Electronic Component Manufacturing

- Inventory on hand
- Same customer as previous slide, this report is part of the daily suite sent to all plant managers world-wide



ACOMDev, LLC



Project Management

Notable Projects

- ▶ ArvinMeritor 2000-2002, as Oracle Program Manager we launched Oracle Enterprise ERP in the U.S., Canada, and Europe. I also played a pivotal role in diagnosing and resolving a wireless communications issue in Tilbury, CA. The original design experienced issues synchronizing remote communication units installed on forklifts to the ERP system, this issue virtually paralyzed and stopped the project. Using the performance tuning tool HOTSOS I was able to identify that there was an issue with the Oracle pipes configuration, once reconfigured this resolved the project, and we resumed implementations in Canada and across Europe.
- ▶ ArvinMeritor 2003-2004, new data center move. Advanced facility located near Columbus airport, over 300 systems were migrated from multiple, older data centers to this facility over a span of four weeks, starting with IBM mainframe and AS400, then UNIX based ERP systems, and finally Windows environments. Minimal impact to company operations and “Zero” unscheduled downtime.
- ▶ Picked by senior management to lead \$3 billion-dollar carveout that became EMCON Technologies. This encompassed hand-picking team, migrating servers and applications in support of global operations. As Senior Director of IT at EMCON I also managed SAP Development in Augsburg, Gr., and global teams across Europe, ASIA, and the Americas.

Notable Projects (continued)

- ▶ Faurecia 2009-2010, as TI&O Director and Acting CTO, my team and I assumed several delayed or failed projects. We quickly resolved each, completed global AIM (access Identify management), Laptop encryption project, in addition to leading the migration of three WAN networks to Faurecia AT&T, over 100,000 users accounts for Active Directory and Exchange, and migrated SAP and QAD ERP environments. All with minimal production impact. This suite of projects was under my leadership, during the process I also renegotiated Faurecia's AT&T global contract producing a \$25 million dollar savings over 5 years.
- ▶ Faurecia 2010-2013 consolidated 13 data centers globally to two. One in Marcousis, Fr. and the second Detroit, MI. In addition, Faurecia SAP team adopted my design, and we redeployed SAP from a single instance to two mirrored instances, one at each data center. The new design permitted easier scheduling of system maintenance by failing over one location to the other, thus minimizing impact to global production. Prior to that, Faurecia had to take all sites down **“worldwide”** to do SAP maintenance, as such SAP was significantly behind in current releases. This strategy resolved multiple latency issues in China and provided Faurecia with a 100% mirrored disaster recovery strategy.
- ▶ Techniks & Peak Tooling & Manufacturing 2015-2018, as CIO and VP of IT, my team and I upgraded Epicor v8 to v10 with minimal impact to production. The upgrade solved numerous issues with performance and reliability due to heavy customizations. Following the upgrade for Canda along with the latest version of Epicor deployed at Peak Tooling & Manufacturing. In addition to upgrading and implementing ERP systems I also led the upgrade of an antiquated T1 based star configuration network riddled with performance and reliability issues. The new network uses SD-WAN technology at each site; each site has at least two broadband circuits installed. The multiple broadband circuits and SD-WAN technology comprised a meshed type of network across all sites in the U.S., Canda, and Mexico. Reduced cost, increased performance, and reliability.
- ▶ HFI, LLC 2018-2022, as CIO, my team and I implemented a replacement ERP system companywide replacing an aging and failing ERP known as Macola. The project was implemented using a site-by-site approach. During my tenure we also upgraded the WAN across the U.S. and Mexico.

Thank you !!

Gene Horlander
ghorlander@acomdev.com
1.317.331.3038